### Collaboration between Pakistan and Jordan based IT and Digital Telecom Companies

<table>
<thead>
<tr>
<th>SR</th>
<th>Areas</th>
<th>Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>IT FIRMS PROVIDING SOLUTIONS FOR CONSUMER ELECTRONICS</td>
<td>Free Delivery, Free Installation, Price Protection, SmartCard (Loyalty Program), Warranty Fulfilment, Value Added Services, After Sales Services, Extended Warranty Service, Trade-in Service and E-Commerce.</td>
</tr>
<tr>
<td>2</td>
<td>DIGITAL SERVICES AND CONTENTS FIRMS</td>
<td>Enterprise business:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• SkyWatch™ for Aviation, Airlines, Airports.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• LandWatch™ for Government, Construction, Insurance, Energy, Oil &amp; Gas,</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Transportation, Water, Management, Agriculture.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• SeaWatch™ for Oil and Gas, Marine &amp; Offshore.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• ArabiaWeather Clips™.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• ArabiaWeatherPresenter™.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Consumer:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• ArabiaWeather Mobile App.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• ArabiaWeather website</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Virtual Reality, Augmented Reality, Mixed Reality, Interactive Projection, Motion Capturing, Motion Detection, Image Processing, Gamification, Automation, Selfie Booth.</td>
</tr>
<tr>
<td>3</td>
<td>EBUSINESS SERVICES COMPANIES</td>
<td>For employers:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>For job seekers:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>CV Writing Services, Bayt.com Premium Jobseeker Services.</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Akhtaboot</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Career Connect</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Testello</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• ZenHR</td>
</tr>
<tr>
<td>4</td>
<td>ECOMMERCE FIRMS</td>
<td>Office supplies and stationary, Cash On delivery, Credit accounts for companies, Free delivery above a certain limit, Competitive prices, and Exclusive contracts for suppliers</td>
</tr>
<tr>
<td>5</td>
<td>GENERAL TELECOMS FIRMS</td>
<td>Wholesale Service:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Internet Access over Fiber (IP Transit).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Data Local Connectivity Solutions (SDH, MPLS, and Ethernet).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Data International Connectivity (Global MPLS &amp; IPLC).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Corporate Services :</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Broadband Internet Access over Fiber /Fiber To The Premises (FTTP).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Internet Access over Fiber (DIA).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Data Local Connectivity (MPLS, and Ethernet).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Dedicated Data Int’l Connectivity (Global MPLS &amp; IPLC).</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Data Center Services:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Colocation.</td>
</tr>
</tbody>
</table>
| 6 | ICT RESEARCH FIRMS | • Disaster Recovery (DR) & Secured Rooms.  
• Dedicated Servers.  
• Virtual Private Servers.  
• Web & Mail Hosting.  
Mobile Offers, Internet Offers, Convergent Offers, Fixed Line, Enterprise (Mobile & Fixed).  
Broadband Internet  
• IP Transit  
• International Capacity (IPLC)  
• Data Center Services  
• Domestic Data Connectivity  
• Hosting and Disaster Recovery  
• Domestic & International MPLS |

| 7 | IT SOLUTIONS COMPANIES | Strategic Research Services for Telecoms and Media, Custom Consulting, KPO on Demand Services, Off the Shelf Reports.  
• Ipsos Marketing (Qualitative & Quantitative Research, Forecasting, Modeling and Consultancy).  
• Ipsos Connect (Media CT and Advertising Research).  
• Ipsos Loyalty (Satisfaction & Loyalty Research, CRM and Mystery Shopping).  
• Ipsos Public & Social Affairs (Opinion and Social Research).  
• Ipsos Observer (Survey Management, Data Collection and Delivery)  
Bespoke Software Application integration.  
Infrastructure Solutions (ICT & Low Current Solutions).  
Proprietary Industry Specific Software Applications (IPs)  
Consultation and Design, Total ICT Solutions, Hardware and Software, System Integration, Site Preparation, Networking and Cabling and many more.  
Banking Technologies, Office Technologies, Office Furniture, Security Solutions (IT and Physical), IT Infrastructure, Plastic Card Technologies, Software Solutions  
• Direct Carrier Billing (DCB).  
• Content Management and Aggregation.  
• Service Delivery Platform (SDP).  
• Content Management System (CMS).  
• Digital Content Production.  
• 2D & 3D Animations - TV Production.  
• Mobile Advertising  
• 4G/LTE Technology.  
• Fiber-To-The-Home “Zain Fiber”.  
• 3G/HSPA+ Broadband Services.  
• Zain Camera  
• Enterprise solutions provider.  
• Zain Track  
• A wide variety of content and VAS services.  
• Zain Cash. |

| 10 | OUTSOURCING SERVICES COMPANIES | Test & QA  
• Engineering Services & Technologies  
• Infrastructure & Support  
A2A Omni-Channel Manager. |
**11 SOFTWARE SOLUTIONS COMPANIES**

A2A Connectors Manager: PayPal, Western Union, MoneyGram, National Payment Systems, National Bill Settlement Systems, EMP, MEPS, ECC, HSM, VeriCash, S2M.

- Hakeem Program
- Electronic Library of Medicine - Jordan “ELM”
- Hakeem Academy
- Telecommunications Software
- Insurance Software
- Enterprise Software
- Internet Products & Solutions
- Education Software
- Healthcare Software
- Security & Analytics

**12 SPECIALISED IT FIRMS**

Security Information and event Management (SIEM).
- IT Service Intelligence Platform.
- Data Loss Prevention (DLP)
- Governance, Risk and Compliance (GRC).
- Web Application Security Scanner.
- Next Generation Firewall (NGFW).
- Network Operations Center (NOC).
- Security Operations Center (SOC).
- APT (Advanced Persistent Threat).
- Advanced Threat Protection (ATP).

- Enterprise GIS consulting and solution implementation.
- GIS web application development and integration with other software.
- GIS data services and location based solutions.
- Geo-Database design and modelling.
- GIS mobile applications development.
- Assets management solutions.
- Tracking system.
- Authorized esitraining.
- Remote sensing and image processing services and training.


**13 TELECOM SOLUTIONS AND SERVICES FIRMS**

USSD Managed Services (corporate USSD, content over USSD, social networks over USSD, trivia USSD & mega promo).
- Location Based Services (e-School service partnership with Zain Jordan, Umap service partnership with Umniah).
- Mobile Advertising Solution (bulk USSD for advertising, AD-locate)

**14 WEB & MULTIMEDIA SERVICES COMPANIES**